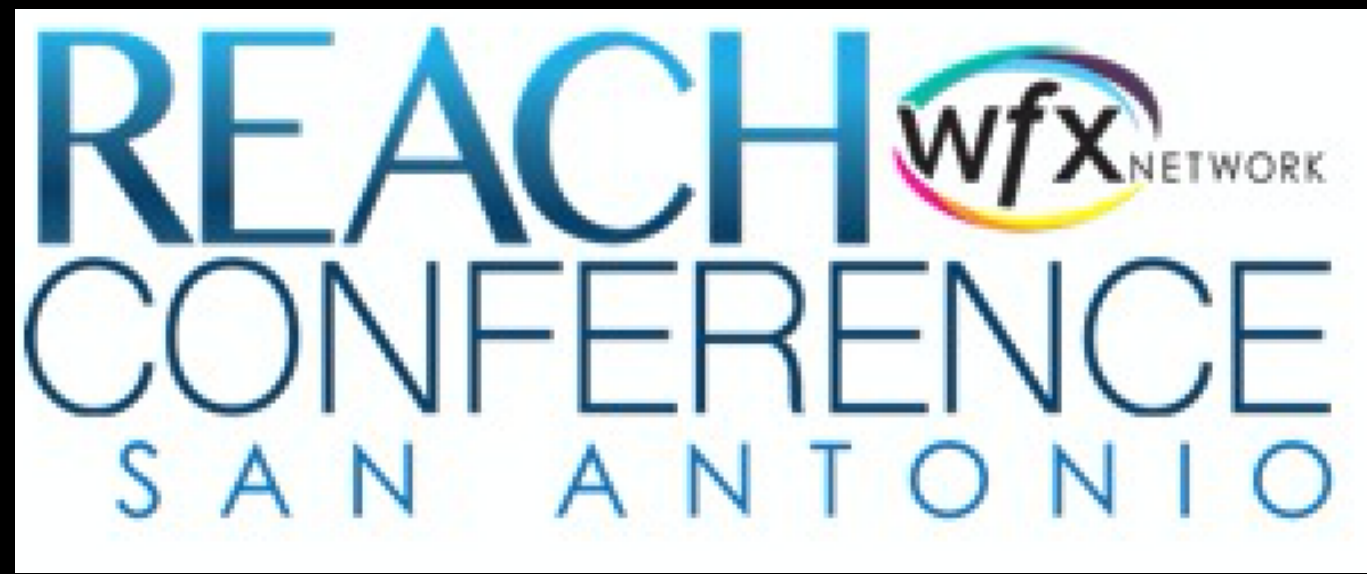




SELECTING A DIGITAL MIXER



A little about me.....

28 year Live Audio Mixer / Designer / Consultant

7 year Technical Director at Church of 700

Led a team of 14 each Sunday



SERVICE(S)

Only two things can happen in a service:

Everyone is IMMERSED

You (The Team) has created a DISTRACTION



RELATIONSHIPS

What is your structure

Full time / Part time / Volunteer

Leadership Style

Volunteers

Where do you fit in

WANTS vs. NEEDS

What is your style of Worship

Why are you upgrading

Who is driving the decision

What is your staffing

BUDGET

Treat it like a business

What process is needed

WHO is involved

How is the decision to be made

WHO really is the decision maker

WHY DIGITAL

What advantages

Time vs. Quality

Features

ROI



INTEGRATOR / CONSULTANT

Who is responsible if something goes wrong

Spend money / Save money

Support

Warranty / Service

TERMS

96 / 48 / 44.1 K

Dante'

MADi

Dual Mono / Stereo Channels

Mix Bus

Infrastructure Version M & P

Personal Mixers

AES50

Final Thoughts

Borrow / DEMO is a MUST

Is the person selling the product an authorized dealer

What is YOUR ROI projection

Only two things can happen in a Service.....



Contact Info

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